

VIETNAM DAILY

[Market Commentary]

Vietnam's stock market rallied on the growth of securities and steel stocks with improved liquidity

[Futures/ETFs]

Futures contracts finished higher in line with the underlying market

[Market Movers]

DXG, TLG

[Company Updates]

VNM

September 6, 2023

| | | Chg |
|---------------------|----------|---------|
| | Index | (%, bp) |
| Ho Chi Minh | 1,245.50 | +0.85 |
| VN30 | 1,260.03 | +1.24 |
| VN30 futures | 1,263.00 | +1.65 |
| Hanoi | 255.36 | +1.22 |
| HNX30 | 544.39 | +2.46 |
| UPCoM | 94.56 | +0.29 |
| USD/VND | 24,060 | -0.05 |
| 10-yr govt bond (%) | 2.58 | +0 |
| Overnight rate (%) | 0.18 | +12 |
| Oil (WTI, \$) | 86.02 | -0.77 |
| Gold (LME, \$) | 1,923.76 | -0.12 |



Market Commentary

VNIndex 1,245.50P (+0.85%) Volume (mn shrs) 1,067.5 (+15.8%) Value (U\$mn) 1,048.9 (+2.7%)

HNXIndex 255.36P (+1.22%) Volume (mn shrs) 105.7 (-10.2%) Value (U\$mn) 86.6 (-1.5%)

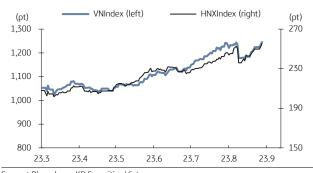
UPCoM 94.56P (+0.29%) Volume (mn shrs) 81.8 (+44.4%) Value (U\$mn) 49.2 (+49.5%)

Net foreign buy (U\$mn) -4.4 Vietnam's stock market rallied on the growth of securities and steel stocks with improved liquidity. Foreign investors were net sellers, focusing on Ha Do Group (HDG, -0.97%), SSI Securities (SSI, +1.95%), and Hoa Phat Group (HPG, +4.32%).

According to the Ministry of Planning and Investment, as of August 20, registered capital from foreign direct investment in Vietnam neared USD18.15 billion, up 8.2% YoY. Real estate continued to rank second by FDI inflows. The news boosted Hung Thinh Incons (HTN, +5.64%), Phat Dat Real Estate Development (PDR, +2.61%).

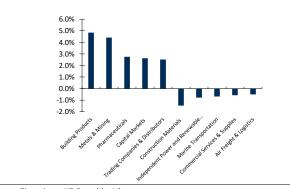
As of the end of August, the Ministry of Transport has disbursed ~VND49,700 billion or ~52% of the year plan. The disbursement progress achieved 95% against the target registered by contractors. The news helped Tasco JSC (HUT, +8.37%), Vietnam Construction And Import-Export (VCG, +0.52%) to gain.

VN Index & HNX Index



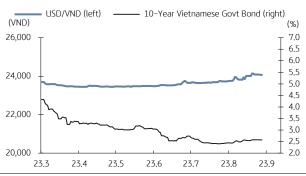
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

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Futures/ETFs

VN30 1,260.03P (+1.24%)
VN30 futures 1,263.0P (+1.65%)
Open 1,240.8P
High 1,263.0P
Low 1,237.2P

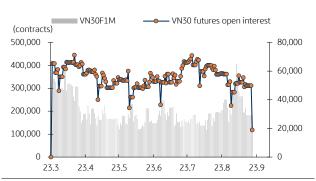
Futures contracts finished higher in line with the underlying market. The basis opened at -3.14 bps, then fluctuated around -1.71 bps before closing at 2.97 bps. Trading volume increased today.

Contracts 199,446 (+42.3%)

VN30 futures & VN30 index

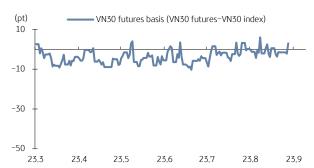


VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - Changes in Fund Total Asset

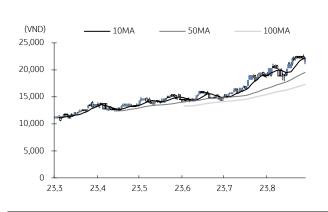


Source: FiinPro, KB Securities Vietnam

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Market Movers

Dat Xanh Group (DXG)

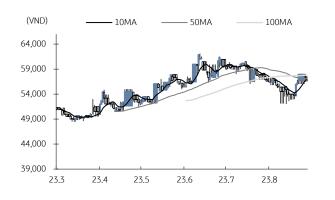


Source: Bloomberg, KB Securities Vietnam

DXG closed up 0.68% to VND22,250/share.

DXG approved a plan to offer bonus shares to current stockholders before ESOP and private placement. Accordingly, more than VND1,220 billion will be used to supplement capital at Ha An Real Estate Business Investment JSC and for other purposes. Proceeds will help increase DXG's ownership at Dat Xanh Services to nearly VND7,798 billion. This should proceed in the fourth quarter of 2023.

Thien Long Group (TLG)



Source: Bloomberg, KB Securities Vietnam

- TLG closed up 0.70% to VND56,900/share.
- In the January-through-July period, TLG recorded net revenue of VND2,218 billion (up 1% YoY), with export turnover of VND538 billion. However, NPAT decreased by 22% YoY to VND 277 billion, primarily due to increased SG&A and branding costs to prepare for the upcoming peak sales season. Thus, the company accomplished 69% and 55% of the yearly profit and revenue targets, respectively.

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Vinamilk (VNM)

Winning back market share on repositioning strategy

September 5, 2023

Analyst Nguyen Truong Giang giangnt1@kbsec.com.vn

Earnings growth was back to positive territory after nine quarters in a row of negative figures despite industry-wide difficulties

In 2Q23, Vietnam Dairy Products (VNM) posted net revenue of VND15,195 billion, up 1.8% YoY due to economic headwinds and weak purchasing power. Gross profit margin (GPM) reached 40.5%, up 1.7 percentage points QoQ, driven by softening input costs and a slight increase in selling prices. NPAT was VND2,229 billion, up 6% YoY after nine consecutive quarters of negative growth since 1Q21.

Repositioning strategy should help VNM win back market share

Domestic sales keep encountering difficulties as the dairy market grows slowly amid a highly competitive environment. However, VNM has regained market share in a number of businesses, some of which are future growth drivers, namely condensed milk and yogurt, all achieving encouraging results. Moc Chau Milk (MCM), VNM's indirect subsidiary, saw a slight fall in business results owing to weak consumption in the northern mountainous area. Besides, VNM has rolled out a repositioning campaign to win back market share and regrow in export markets.

International consumption slowed due to the global economic downturn

International markets recorded VND2,406 billion (-2.2% YoY). In particular, exports dropped by 10% YoY to VND1,270 billion on tapering demand resulting from persistently high inflation. Overseas subsidiaries posted revenue up 9% YoY to VND1,136 billion, with AngkorMilk maintaining stable growth and Driftwood back to normal growth.

We recommend HOLD for VNM with a target price of VND84,000/share

KBSV's respective projections for VNM's 2023F net revenue and NPAT are VND63,205 billion (+5.4% YoY) and VND9,321 billion (+8.7% YoY). We reiterate our HOLD recommendation for VNM with a target price of VND84,000/share.

Hold maintain

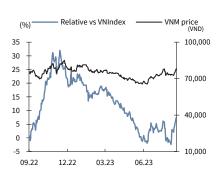
| Target price | VND84,000 | | |
|-----------------------------|-----------|--|--|
| Upside | 5% | | |
| Current price (Sep 5, 2023) | VND80,100 | | |
| Consensus target price | VND82,147 | | |
| Market cap (VNDtn/USDbn) | 165.8/6.9 | | |
| | | | |

| Trading data | |
|------------------------------------|------------|
| Free float | 42.3% |
| 3M avg trading value (VNDbn/USDmn) | 323.5/13.5 |
| Foreign ownership | 55.7% |
| Major shareholder | SCIC (36%) |

| Share price performance | | | | |
|-------------------------|----|----|-----|-----|
| (%) | 1M | 3M | 6M | 12M |
| Absolute | 2 | 18 | 1 | 3 |
| Relative | 3 | 9 | -14 | 6 |
| | | | | |

| Forecast | t earn | ings & | valua | tion |
|----------|--------|--------|-------|------|
| | | | | |

| FY-end | 2021A | 2022A | 2023F | 2024F |
|---------------------|--------|--------|--------|--------|
| Net revenue (VNDbn) | 60,919 | 59,956 | 63,205 | 68,630 |
| EBIT (VNDbn) | 11,760 | 9,753 | 10,388 | 12,059 |
| NPAT (VNDbn) | 10,633 | 8,578 | 9,321 | 10,694 |
| EPS (VND thousand) | 4,517 | 3,632 | 4,412 | 5,075 |
| EPS growth (%) | -5% | -20% | 21% | 15% |
| P/E (x) | 14.7 | 18.3 | 15.1 | 13.1 |
| P/B (x) | 3.9 | 4.2 | 4.1 | 3.8 |
| ROE (%) | 32% | 27% | 31% | 34% |
| Dividend yield (%) | 4.5% | 6.7% | 5.2% | 5.2% |



Source: Bloomberg, KB Securities Vietnam

KBSV Model Portfolio

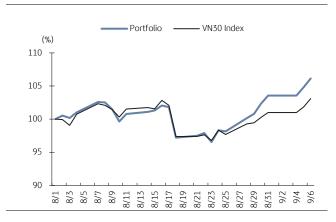
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

| | VN30 Index | Master Portfolio |
|--------------|------------|------------------|
| Daily return | 1.24% | 1.26% |
| Cum, return | 3.10% | 6.15% |

Performance vs VN30 Index



KBSV domestic model portfolio

| Ticker | Inclusion date | Close 23/09/06 | Tăng/giảm trong phiên (%) | Cumulative return (%) | Main investment catalysts |
|-------------------------|-------------------|-------------------|---------------------------------|-----------------------|--|
| | | | | | - The LLCR remains high in contrast of industry, facilitating reducing provision expense |
| Vietcombank (VCB) | 23/08/01 | 90,200 | 0.1% | -1.1% | - NIM is expected to sit at the current level or decrease slightly |
| (VCB) | | | | | - VCB is likely to be awarded credit room expansion to 14% |
| D04.0 | | | | | - Gross profit margin could improve to 11% in 2023 as the demand for project implementation in 2H/ |
| PC1 Group (PC1) | 23/08/01 | 29,200 | 1.0% | 4.7% | - PC1 put into operation the nickel plant in Cao Bang in April 2023 |
| (FCI) | | | | | - PC1 should hand over all 54 low-rise apartments in the Gia Lam project in 2023 |
| Phu Nhuan | | | | | - Purchasing power of the retail sector recovered in line with the resilience of the economy |
| Jewelry | 23/08/01 | 81,100 | 0.7% | 0.1% | - GM is expected to improve thanks to (1) diverse products and (2) reduce promotional policies. |
| (PNJ) | | | | | - Share price looks fair, mirroring the expectation of decelerating business results in the low season |
| | | | | | - Credit growth remains high thanks to wholesale banking. |
| Techcombank (TCB) | 23/08/01 | 35,200 | 0.6% | 3.5% | - NIM has not recovered but CASA has improved, reaching 35%in 2Q23 against 32%in 1Q23. |
| (ICB) | | | | | - TCB is trading at a P/B of 0.98x versus the industry median of 1.63x. |
| 5) / 5 | | | | | - Vung Ang 1 power plant is under repair and expected to be resumed in the Q4/2023 |
| PV Power (POW) | 23/08/01 | 13,000 | 0.0% | -3.3% | - The load demand tends to increase amid water levels in reservoirs not as high as in 2022. |
| (FOW) | | | | | - Long-term growth drivers should come from the two gas-fired power plants NT3 and NT4 |
| | | | | | - FPT achieved positive business results in the first seven months, so the possible target of 20% |
| FPT Corp | 23/08/01 | 99,000 | 2.3% | 17.2% | - FPT benefits from the increasing software exports to key markets (the USA, Japan). |
| (FPT) | | | | | - The investment & education segment maintains a high and stable growth rate. |
| | | | | | - VTP expects the GPM of services to rise to 7.8%thanks to its focus on cost optimization. |
| Viettel Post (VTP) | 23/08/01 | 45,300 | 3.2% | 10.3% | - Delivery volume is expected to continue its growth, taking VTP's market share from 18% to 21% |
| (VIP) | | | | | - VTP focuses on attracting new large customers. |
| | | | | | - KBC expects to recognize IP land sales for more than 160 ha this year. |
| Kinh Bac Group (KBC) | 23/08/01 | 34,400 | 0.6% | 7.3% | - The newly approved land bank of up to 1,256 ha is a growth engine in the medium to long term. |
| (KBC) | | | | | - Trang Cat Urban Area and Trang Due 3 Industrial Park could be accelerated at the end of year. |
| | | | | | - STB benefits from (1) policy interest rate cuts; (2) improved liquidity. |
| Sacombank | 23/08/01 | 33,050 | 1.1% | 14.2% | - STB is among banks with the lowest NPL ratio, with special mentioned loans falling in 1Q23 |
| (STB) | | | | | - STB cannot afford to make provisions for VAMC bonds as planned. |
| Binh Son | | | | | - Global crack spread may improve when the high oil consumption in Chinese and US markets begin |
| Refinery | 23/08/01 | 20,700 | 3.0% | 6.7% | - Plant maintenance postponement plan would help revenue and NPAT surge. |
| (BSR) | | | | | - the approval of the factory upgrade and expansion plan could be the driving force in the long run. |

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh - Net foreign buys/sells

| | Chg | For, own | Net buy |
|----------|-------|----------|----------|
| Ticker | (%) | (%, -1d) | (VND bn) |
| VPB | 3.8% | 16.0% | 432.4 |
| TPB | 0.5% | 29.5% | 22.3 |
| BSI | 5.1% | 35.8% | 15.0 |
| HDB | 0.6% | 19.8% | 14.7 |
| FTS | 6.9% | 25.3% | 14.1 |
| | Chg | For, own | Net sell |
| Ticker | (%) | (%, -1d) | (VND bn) |
| HDG | -1.0% | 22.6% | -85.1 |
| SSI | 2.0% | 46.1% | -50.1 |
| FUEVFVND | 0.6% | 96.9% | -49.6 |
| HPG | 4.3% | 26.0% | -49.4 |
| KBC | 0.6% | 21.3% | -46.2 |
| | | | |

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

| | Chg | Key |
|----------------------------------|-------|--------------------|
| Top 5 best performers | (%) | stocks |
| Building Products | 7.3% | VGC, BMP, SHI, DAG |
| Metals & Mining | 6.8% | HPG, HSG, NKG, KSB |
| Chemicals | 6.7% | GVR, DGC, DPM, DCM |
| Trading Companies & Distributors | 5.8% | VPG, TSC, BTT, TNA |
| Automobile Components | 5.4% | DRC, CSM, PAC, TNC |
| | Chg | Key |
| Top 5 worst performers | (%) | stocks |
| Machinery | -4.3% | TCH, HHS, SRF, SHA |
| Hotels, Restaurants & Leisure | -0.9% | AST, VNG, DSN, DAH |
| | | |
| Beverages | -0.5% | SAB, BHN, SMB, SCD |
| Independent Power and Renewable | -0.2% | POW, VSH, GEG, TMP |
| Electricity Producers | | |
| Unclassified | 0.0% | CKG, PSH, NHH, ABS |

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

| | Chg | For. own | Net buy |
|--------|-------|----------|----------|
| Ticker | (%) | (%, -1d) | (VND bn) |
| IDC | 1.9% | 1.2% | 9.4 |
| SHS | 3.8% | 11.6% | 3.8 |
| PVS | 0.3% | 19.8% | 3.7 |
| CEO | 1.1% | 4.0% | 0.4 |
| VNR | 0.4% | 27.6% | 0.2 |
| | Chg | For, own | Net sell |
| Ticker | (%) | (%, -1d) | (VND bn) |
| NVB | 0.0% | 7.9% | -1.4 |
| DTD | 4.0% | 3.7% | -0.5 |
| AMC | -7.1% | 4.8% | -0.4 |
| PSD | 1.2% | 0.0% | -0.3 |
| MBS | 3.4% | 0.8% | -0.3 |

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

| | Chg | Key |
|----------------------------------|-------|--------------------|
| Top 5 best performers | (%) | stocks |
| IT Services | 18.3% | FPT, CMG, ELC |
| Machinery | 16.6% | TCH, HHS, SRF, SHA |
| Capital Markets | 14.4% | SSI, VND, HCM, VCI |
| Automobile Components | 8.5% | DRC, CSM, PAC, TNC |
| Chemicals | 8.3% | GVR, DGC, DPM, DCM |
| | Chg | Key |
| Top 5 worst performers | (%) | stocks |
| Health Care Providers & Services | -7.8% | TNH, JVC, VMD |
| Real Estate Management & | -4.5% | VHM, VIC, NVL, BCM |
| Development | | |
| Hotels, Restaurants & Leisure | -2.8% | AST, VNG, DSN, DAH |
| Independent Power and Renewable | -2.7% | POW, VSH, GEG, TMP |
| Electricity Producers | | |
| Oil, Gas & Consumable Fuels | -2.3% | PLX, PGC, CNG, GSP |

Source: Bloomberg, KB Securities Vietnam

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Vietnam - Focus stocks

| Sector | Code | Company name | Price | Mkt cap (VNDbn, | Trading value | For avail | P/E | (X) | EPS CAGR | ROE | (%) | P/B | (X) | F | Performa | nce (%) | — |
|-----------------------------------|------------|-----------------------------------|------------------|-------------------------------|-----------------------------|--------------|------|------------|---------------|--------------|------|-----|-----|------------|------------|-------------|-----|
| | | | | USDmn) | (VNDmn, USDmn) | (%, -1d) | 20E | 21E | (%) | 20E | 21E | 20E | 21E | 1D | 1W | 1M | YTI |
| | VIC | VINGROUP JSC | 97,778 | 372,067 (16.170) | 1,131,639 (47.3) | 22.5 | 72.9 | 68.2 | 14.7 | 2.9 | 2.9 | 2.1 | 2.0 | -1.1 | -4.8 | - 1.0 | 1 |
| | VHM | VINHOMES JSC | 79,385 | 339,478 (14.753) | 342,955 (14.3) | 26.6 | 6.8 | 6.3 | 35.9 | 21.3 | 19.4 | 1.4 | 1.2 | 1.1 | 2.2 | -11.3 | 1 |
| Real | VRE | VINCOMRETAILJS | 34,850 | 79,190 (3.442) | 222,356 (9.3) | 17.8 | 16.5 | 15.5 | -7.6 | 11.8 | 11.5 | 1.8 | 1.7 | 0.5 | 1.8 | 5.6 | |
| estate | NVL | NOVALANDINVESTM | 45,853 | 86,712 (3.768) | 920,765 (38.5) | 31.3 | - | - | 6.7 | -3.8 | -0.7 | 1.2 | 1.2 | 1.9 | 9.0 | 10.1 | ŧ |
| | KDH | KHANG DIEN HOUSE | 28,347 | 19,167 (833) | 67,390 (2.8) | 11.6 | 28.0 | 25.3 | 13.7 | 8.2 | 8.2 | 2.0 | 1.9 | 0.4 | 2.7 | 1.3 | ; |
| | DXG | DATXANH GROUP | 21,130 | 12,594 (547) | 544,152 (22.8) | 13.9 | 41.4 | 43.7 | - | 3.7 | 3.4 | 1.4 | 1.4 | 0.7 | 0.7 | 14.7 | |
| | VCB | BANK FOR FOREIGN | 67,686 | 378,305 | (5.3) | 6.3 | 15.3 | 12.9 | 11.7 | 22.7 | 21.3 | 2.8 | 2.3 | 0.1 | 3.7 | 0.1 | |
| | BID | BANK FOR INVESTM | 34,507 | 174,556 (7.586) | 77,444 (3.2) | 12.7 | 11.8 | 9.7 | -5.3 | 19.5 | 19.2 | 2.1 | 1.7 | -0.4 | 4.2 | -2.3 | |
| | TCB | VIETNAM TECHNOLO | 38,900 | 136,341 (5.925) 137,021 | 205,130 (8.6) 231,447 | 0.0 | 6.7 | 5.3 | 14.3 | 15.0 | 16.3 | 0.9 | 0.8 | 0.6 | 3.5 | 4.8 | |
| | CTG VPB | VIETNAM JS COMM VIETNAM PROSPERI | 28,512 15,296 | (5.955) 101,381 | (9.7) 377,586 | 0.0 | 8.6 | 7.2 7.6 | 50.3 | 16.5 11.4 | 17.0 | 1.2 | 1.1 | 3.8 | 4.8 7.4 | 5.3 -1.8 | |
| Banks | MBB | MILITARYCOMMERC | 14,063 | (4.406) 73,327 | (15.8) 183,682 | 0.0 | 5.1 | 4.2 | 14.6 | 22.5 | 22.7 | 1.1 | 0.9 | 0.5 | 5.8 | 1.3 | |
| | HDB | HDBANK | 14,191 | (3.187) 40,641 | (7.7) 48,144 | 4.2 | 5.9 | 4.2 | 23.3 | 20.0 | 23.3 | 1.1 | 0.9 | 0.6 | 5.5 | 0.3 | |
| | STB | SACOMBANK | 18,600 | (1.766) 33,548 (1.458) | (2.0) 830,856 (34.8) | 14.0 | 8.3 | 5.4 | 26.5 | 18.8 | 23.0 | 1.3 | 1.1 | 1.1 | 4.4 | 14.2 | |
| | TPB | TIEN PHONG COMME | 14,821 | 28,732 | 161,937 | 0.0 | 7.6 | 6.6 | 37.4 | 19.6 | 19.7 | 1.2 | 1.0 | 0.5 | 3.9 | 4.2 | |
| | EIB | VIETNAM EXPORT-I | 15,417 | 22,745 | 219,583 | 0.2 | - | - | 27.3 | - | - | - | - | 0.0 | 0.2 | 7.4 | |
| Insurance | BVH | BAOVIETHOLDING | 61,900 | 45,950 (1.997) | 36,045 | 21.0 | 16.2 | 15.4 | 15.8 | 11.4 | 9.8 | 1.6 | 1.5 | 0.4 | 1.7 | -3.1 | |
| | BMI | BAOMINHINSURANC | 22,250 | 2,439 (106) 19,947 | 8,199 (0.3) 870,620 | 14.2 | - | - | 9.1 | 13.4 | - | - | - | -0.3 | 2.8 | 13.3 | |
| | SSI | SSISECURITIESC | 20,676 | (867) 9,108 | (36.4) 225,791 | 55.4 | 32.6 | 25.7 | -3.2 | 9.9 | 8.9 | 2.3 | 2.3 | 1.9 | 4.8 | 16.4 | |
| Securities | VCI | VIETCAP | 21,154 | (396) 8,907 | (9.4) 220,368 | 71.9 | 30.1 | 22.4 | -4.0 | 10.5 | 13.6 | 3.1 | 3.0 | 2.2 | 8.0 | 6.6 | |
| | HCM VND | HOCHI MINH CITY VNDIRECT SECURIT | 22,265 6,983 | (387) 5,734 | (9.2) 714,752 | 52.4 27.2 | 25.0 | 18.7 | -19.0 36.3 | 7.9 | 10.2 | 2.0 | 1.8 | 1.6 2.1 | 12.7 | 12.4 | |
| | VNM | VIETNAM DAIRYP | 109,000 | (249) 227,805 | (29.9) 275,526 | 42.1 | 18.9 | 16.1 | 4.0 | 29.5 | 32.3 | 5.4 | 5.5 | -0.1 | 2.7 | 9.6 | |
| Consumer | SAB | SAIGON BEER ALCO | 192,500 | (9.900) 123,447 | (11.5) 43,389 | 36.9 | 22.0 | 19.8 | 7.3 | 19.4 | 19.7 | 4.0 | 3.6 | 0.1 | 1.7 | -0.9 | |
| staples | MSN | MASAN GROUP CORP | 79,250 | (5.365) 111,712 (4.855) | (1.8) 178,516 (7.5) | 16.5 | 49.2 | 27.8 | -51.9 | 10.7 | 13.1 | 5.7 | 5.0 | 1.5 | 2.5 | -4.2 | |
| | HNG | HOANG ANH GIA LA | 12,450 | 13,801 | 21,180 | 48.8 | - | - | - | - | - | - | - | -0.7 | 1.7 | -6.1 | |
| Industrials (transport) | VJC | VIETJETAVIATION | 131,800 | 69,042 (3.001) | 90,236 | 11.0 | 58.3 | 26.7 | -88.5 | 6.4 | 13.2 | 3.5 | 3.0 | 1.2 | 3.8 | 0.7 | |
| | GMD | GEMADEPTCORP | 33,100 | 9,976 (434) | 78,505 (3.3) | 10.8 | 12.0 | 16.7 | -57.0 | 30.4 | 12.6 | 2.2 | 2.0 | 0.6 | 15.3 | 10.3 | |
| | CII | HOCHI MINH CITY | 22,600 | 5,398 (235) 2,083 | 259,615 (10.9) #N/A | 38.4 | 18.7 | 15.2 | 65.7 | 2.4 | 3.8 | 1.1 | 1.1 | 1.7 | 9.6 | 8.1 | |
| | ROS | FLC FAROS CONSTR | 3,670 | (091) 10,411 | (#N/A) 471,383 | 46.4 | - | - | -92.4 | - | - | - | - | - 40 | - | - | |
| Industrials | GEX | GELEXGROUP JSC | 15,802 | (452) | (19.7) | 37.7 | - | - | -14.4 | - | - | - | - | 1.0 | 8.9 | 5.9 | |
| Industrials (capital goods) | CTD | COTECCONS CONSTR | 73,200 | 5,438 | 66,936 | 3.6 | 30.6 | 23.6 | -52.4 | -0.2 | 2.1 | 0.6 | 0.6 | 2.6 | 7.4 | 3.7 | |

Source: Bloomberg, KB Securities Vietnam

8 ★ KB Securities | VIETNAM

Vietnam - Focus stocks

| Cantar | C-4- | | Price | Mkt cap | Trading value | For | P/E | (X) | EPS CAG | ROE | (%) | P/B | (X) | Pe | rforma | nce (% | <u>»)</u> |
|---------------------------|------|------------------|---------|--------------------|-------------------|-------------------|------|------|------------|------|------|-----|------|------|--------|--------|-----------|
| Sector | Code | Company name | Price | (VNDbn, USDmn) | (VNDmn, USDmn) | avail (%, -1d) | 20E | 21E | R (%) | 20E | 21E | 20E | 21E | 1D | 1W | 1M | YTD |
| | GAS | PETROVIETNAM GAS | 90,100 | 172,447 (7.494) | 52,886 (2.2) | 46.1 | 16.2 | 15.1 | -17.5 | 18.5 | 16.6 | 3.1 | 2.8 | 1.9 | -1.6 | 1.2 | 0.0 |
| Utilities | NT2 | PETROVIETNAMNHO | 22,850 | 6,578 (286) | 21,197 (0.9) | 31.4 | 12.7 | 11.4 | -10.5 | 13.7 | 16.2 | 1.8 | 1.8 | -0.2 | 4.9 | -1.4 | 0. |
| | PPC | PHA LAITHERMAL | 26,200 | 8,400 (365) | 3,768 (0,2) | 34.1 | - | - | -5.1 | - | - | - | - | 1.4 | 5.6 | 1.4 | 18. |
| | HPG | HOA PHATGRP JSC | 24,986 | 145,287 (6.314) | 770,885 (32.3) | 18.0 | 22.9 | 13.0 | 21.9 | 7.4 | 12.5 | 1.6 | 1.5 | 4.3 | 8.0 | 6.0 | 61. |
| | DPM | PETROVIETNAM FER | 17,400 | 6,809 (296) | 136,523 (5.7) | 36.5 | 11.2 | 8.4 | -0.5 | 9.3 | 13.3 | 1.2 | 1.1 | 1.3 | 4.4 | -3.7 | - 11. |
| Materials | DCM | PETROCA MAU FER | 13,650 | 7,226 (314) | 134,086 (5.6) | 46.5 | 13.0 | 8.6 | -4.5 | 11.6 | 17.6 | 1.6 | 1.5 | 1.4 | -5.9 | -2.7 | 21. |
| | HSG | HOA SEN GROUP | 18,314 | 11,063 (481) | 255,317 (10.7) | 38.9 | - | 18.5 | 67.9 | 3.0 | 7.1 | 1.2 | 1.1 | 6.8 | 10.9 | 12.7 | 89. |
| | AAA | ANPHATBIOPLAST | 12,864 | 3,138 (136) | 109,432 | 97.2 | - | - | 17.2 | - | - | - | - | 1.4 | 4.7 | -7.5 | 62. |
| | PLX | VIETNAM NATIONAL | 56,100 | 68,375 (2.972) | 50,925 (2.1) | 4.6 | 19.4 | 14.2 | -51.0 | 12.0 | 12.5 | 1.9 | 1.8 | 0.4 | 3.0 | -2.5 | 24. |
| Energy | PVD | PETROVIETNAM DRI | 17,727 | 9,854 (428) | 102,418 | 39.9 | 37.6 | 22.6 | -11.9 | 4.9 | 8.0 | 1.0 | 1.0 | 0.6 | 5.9 | 0.8 | 45. |
| | PVT | PETROVIETTRANSP | 17,900 | 5,793 (252) | 74,158 (3.1) | 35.9 | 8.1 | 7.5 | 2.2 | 15.5 | 14.7 | 1.1 | 1.0 | 0.0 | 9.2 | 0.4 | 8. |
| | MWG | MOBILE WORLD INV | 46,500 | 65,024 (2.826) | 387,040 (16.2) | 0.0 | 64.9 | 17.5 | 14.4 | 5.2 | 16.7 | 3.4 | 3.0 | 1.3 | 6.4 | 3.8 | 28. |
| | PNJ | PHUNHUANJEWELR | 65,625 | 19,895 (865) | 49,222 (2.1) | 0.0 | 15.1 | 12.8 | 2.4 | 20.1 | 21.0 | 2.9 | 2.5 | 0.7 | 2.0 | 0.4 | -9. |
| Consumer discretionary | YEG | YEAH1GROUP CORP | 40,300 | (055) | (0.1) | 70.6 | - | - | - | - | - | - | - | 0.0 | 1.9 | -1.5 | 49. |
| | FRT | FPT DIGITAL RETA | 16,348 | (097) | (4.2) | 30.3 | 96.8 | 22.3 | -75.2 | 4.3 | 19.2 | 5.1 | 4.1 | 2.7 | 5.0 | 7.3 | 41. |
| | PHR | PHUOC HOA RUBBER | 61,900 | (365) | 23,275 | 34.6 | 14.0 | 17.2 | 41.2 | 14.7 | 11.6 | 2.1 | 2.0 | 0.4 | 4.7 | -2.3 | 30. |
| Healthcare | DHG | DHGPHARMACEUTIC | 100,300 | 13,114 (570) | 4,611 (0.2) | 45.4 | 14.1 | 13.2 | 10.7 | 25.4 | 23.8 | 3.2 | 2.8 | 3.5 | 4.9 | 1.9 | 43. |
| | PME | PYMEPHARCOJSC | 80,200 | 6,016 (261) | #N/A (#N/A) | 11.7 | - | - | 1.6 | - | - | - | - | - | - | - | |
| IT | FPT | FPTCORP | 49,275 | 61,301 (2.664) | 187,617 (7.8) | 0.0 | 21.1 | 17.2 | 15.5 | 28.1 | 29.3 | 7.1 | 5.9 | 2.3 | 5.3 | 18.8 | 48. |

Source: Bloomberg, KB Securities Vietnam

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Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

| Buy: | Hold: | Sell: |
|--------------|--------------|--------------|
| +15% or more | +15% to -15% | -15% or more |

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

| Positive: | Neutral: | Negative: |
|-----------------------|---------------------------------|-------------------------|
| Outperform the market | Perform in line with the market | Undernerform the market |

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